Takeshi Tatetsu

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<Education>

1978 National University of Tokyo, Agriculture & Technology,

B.A. in agricultural chemistry

1998 Business School, Mitsubishi UFJ Research & Consulting

<Work Experiences>

2005-Present Senior Director, Licensing & Alliances, Astellas Pharma Inc.

(Tokyo)

In charge of i) planning and negotiation of new business partnership including in- & out-license, joint venture company, co-marketing, etc. [number of contracts executed] and ii) alliance management to further strengthen business relationship with partners

2000-2004 Head, Licensees Relations, Fujisawa Europe HQ (based in Germany)

Established and managed new department responsible for licensees business management in Europe and Middle East.

1996-1999 Senior Manager, International Business, Fujisawa Pharmaceutical (Osaka)

In charge of licensees business management for Europe, Middle East and Southeast Asia

1992-1995 Area Manager, Ethical pharmaceutical Sales & Marketing, Fujisawa Pharmaceutical (Osaka)

1978-1991 Medical Representative, Ethical pharmaceutical Sales & Marketing, Fujisawa Pharmaceutical (Osaka & Nagoya)

<Professional Skills>

Excellent negotiation based on strategic thinking

Strong leadership and team building

Fluent English in speaking and writing

<Hobby> To play Jazz piano (professional level)

<Other > Birthday; March 4, 1956 (age 57)

Married: spouse and two sons (twins age 17)